

## ENTSOG Cost-Benefit Analysis study (CBA) –

Document for the selection of a harmonised data exchange solution  
between gas transmission system operators in Europe and with their  
counter parties

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## 1 Management summary

The framework guidelines for the network code Interoperability and Data Exchange, issued by ACER on 26 July 2012 define the rules for the harmonisation of the data exchange rules within the European gas transmission networks. Benefits of DE harmonisation include:

- Eliminate barriers to the free flow of gas in Europe
- Streamline practices and facilitate technical, operational and business related communication

ACER requires a Cost-Benefit Analysis in the framework guidelines for the data exchange solution presented in the network code. The components of the data exchange solution are:

- Data network
- Data format
- Data protocol

The framework guideline stated that the CBA must take into account the following considerations:

- Best available technologies, particularly in terms of security and reliability;
- The actual spread (whether the solution considered is widely used) of the solutions considered;
- The volume of data traffic required to transfer information;
- The costs of first introduction and cost of operation;
- The potential for discrimination of small shippers or new market entrants;
- The synergies with current electricity Data Exchange rules;
- The compatibility with counterparties' Data Exchange solutions.

The following three types of data exchange solutions have been identified:

- Document based
- Integrated
- Interactive

The CBA is split into three parts:

- A technical evaluation –  
Leading to the selection of the network, format and protocol of the harmonised data exchange solution for the three types of data exchanges
- A macro-economical evaluation –  
Giving an overview of the spread of the various data exchange solutions in use today and a cost evaluation for the document based data exchange type protocol
- Further conditions –  
Describing data volumes exchanged, discrimination of small shippers and new market entrants, synergies with electricity data exchange rules and compatibility with counterparty solutions

Based on these technical and macro-economical evaluations and further conditions the following DE solutions for the network code are proposed.

Data exchange type	Data network	Data format	Data protocol
Document based	Internet	Edig@s-XML	AS4
Integrated	Internet	Edig@s-XML	HTTP(S)/SOAP
Interactive	Internet	N/A	N/A

Table 1: Data exchange solution for data exchange types

## 2 Introduction

Today, many local data exchange solutions are in place in the gas industry between TSOs (Transport System Operators) and their counter parties in different EU member states, mainly because of local historical developments to cover data exchange needs on one hand and because of national legislations on the other hand. This resulted in multiple solutions for data exchange in different areas in Europe. Some of these solutions are supported by multiple TSOs where cross-border communication is needed. Figure 1 explains the current situation and also the solution for data exchange harmonisation in Europe.

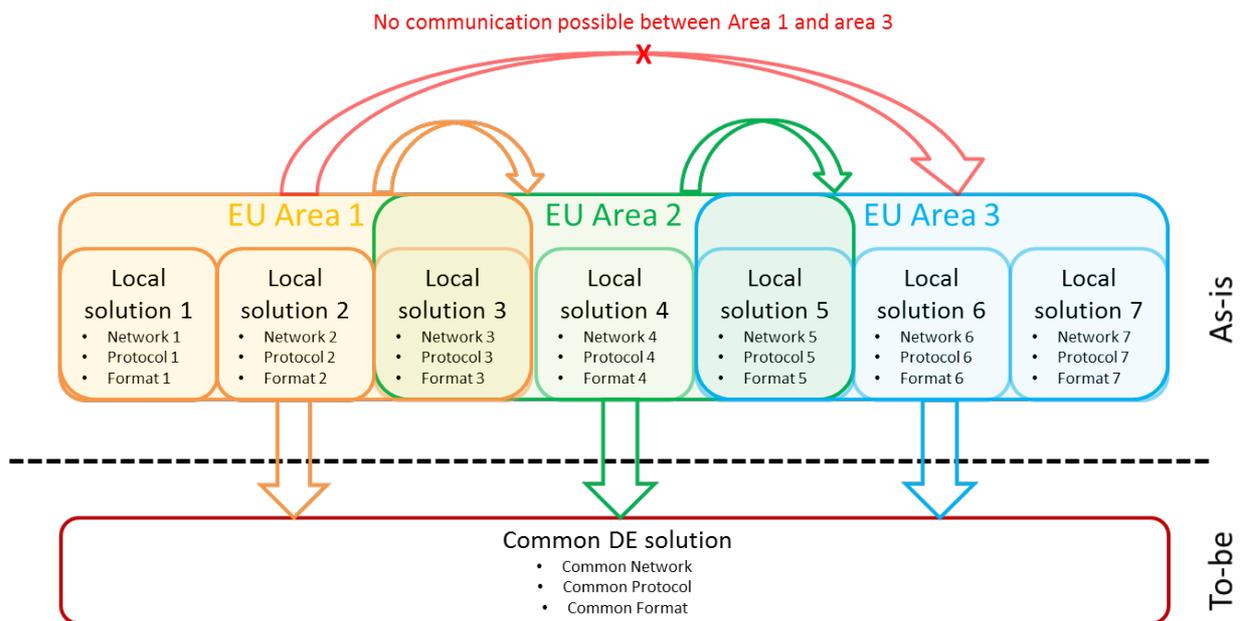


Figure 1: As-is and to be data exchange within Europe

In the example above communication is possible between area 1 and area 2 where they communicate through solution 3. Area 2 and area 3 communicate through solution 5. However, there is no communication possible between area 1 and area 3 as a common local solution for communication is missing.

The bottom part of the diagram presents a common solution for the future. All EU TSOs offering full compatibility for the whole EU gas market will support this solution. The development of the common solution shall be in line with the implementation of the different EU network codes according to Reg. 715/2009<sup>1</sup>.

<sup>1</sup> Existing local solutions can stay in place with NRA approval

### 3 Assumptions and considerations

Identified types of data exchange solutions:

- Document based –  
Document file transfer between IT systems
- Integrated –  
Offers direct exchange of information between applications with flexible query possibilities
- Interactive –  
Exchanges of information through a web browser based on an interactive dialog controlled by the initiator of the communication

These three types of data exchange solutions will be described in the technical selection process below. The integrated and interactive data exchange types were not subjected to a cost-benefit analysis as no technical alternatives are seen for these types of data exchange other than the solutions presented in this document.

### 4 Supporting documents

This CBA support document repeatedly references to the documents presented in table 2 below. When references are made to these documents they will be presented as follows: [‘short name’].

Short name	Full name	Author	Date
Draft project plan	Draft Project Plan on Interoperability network code Development for Public Consultation INT0161-120711	ENTSOG Interoperability working group	12.09.2012
Workshop data exchange presentation	Presented material Data Exchange WS 23 April Presentations	ENTSOG /EASEE-gas / Paatz Scholz van der Laan	23.04.2013
Framework guidelines	FG on Interoperability and Data Exchange Rules for European Gas Transmission Networks	ACER	26.07.2012

Table 2: Supporting documents used

## 5 Goal and scope of DE harmonisation

One of the main goals of the ACER [framework guidelines] and the subsequent network code interoperability and data exchange rules is to harmonise the data exchange rules within the European gas transmission networks. The harmonisation of the DE rules is twofold:

- To eliminate the barriers to the free flow of gas in Europe
- To streamline practices and facilitate technical, operational and business related communication

The overarching objective of the network code is the harmonisation of rules for the operation of transmission systems in order to encourage and facilitate efficient gas trading and transport across gas transmission systems within the EU, and thereby to move towards greater internal market integration.

The harmonisation of the DE rules applies to:

- All inter-TSO data exchange
- All TSO - counterparty data exchange

Potential Counterparties, depending upon network codes, are:

- Distribution System Operators (DSO)
- Storage System Operators (SSO)
- LNG System Operators (LSO)
- Network Users (NU)

### 5.1 Framework guidelines requirement: CBA for selection of DE solution

A Cost-Benefit Analysis is required in the framework guidelines for the data exchange solution presented in the network code. The following components are subjected to a CBA evaluation.

Components of the data exchange solution:

- Data network
- Data format
- Data protocol

The CBA must take into account the following considerations:

- Best available technologies, particularly in terms of security and reliability;
- The actual spread (whether the solution considered is widely used) of the solutions considered;
- The volume of data traffic required to transfer information;
- The costs of first introduction and cost of operation;
- The potential for discrimination of small shippers or new market entrants;
- The synergies with current electricity Data Exchange rules;
- The compatibility with counterparties' Data Exchange solutions.

There will be a public consultation for the CBA from 16.05.2013 to 10.06.2013. Within this timeframe stakeholders have the possibility to submit their comments on the CBA.

## 5.2 Timing of the CBA with respect to the network code

Based on the timeline set for the development of the network code interoperability and data exchange rules (please refer to the [draft project plan] for a detailed timeline for the full development process) the following timeline was set to conduct the CBA for selecting the data exchange solution(s).

CBA process steps over time:



Figure 2: CBA timeline and process steps

- The CBA was performed on the basis of a questionnaire, which was sent on 21.03.2013 (see paragraph 5.2 to whom the questionnaire was sent and the content of the questionnaire).
- The deadline for questionnaire responses was 30.04.2013
- Results from this questionnaire, as well as the methodology used for the CBA were presented to all interested stakeholder during the Data Exchange Workshop at ENTSOG on 23.04.2013.
- The approved CBA will be made available for public consultation on 16.05.2013.
- The preliminary conclusions are presented in the network code workshop on 28.05.2013.
- And the final CBA conclusions (after 10.06.2013) will be integrated into the network code before the stakeholder support process (09-07.2013-23.07.2013)

## 6 CBA execution

The CBA was executed with the help of data exchange experts for selecting the best solution for data exchange network, format and protocol. Furthermore a questionnaire was sent out to gain insights in cost incurred for document based protocols, spread of the solutions in use today, to gain insight in synergies with the electricity DE rules and to identify possible benefits of DE harmonisation.

### 6.1 Questionnaire content and responses

The questionnaire used to gain insights in the current gas market data exchange contained questions with regards to:

- Data Network
- Data Format
- Data Protocol
- Further considerations:
  - Data volumes
  - Expected benefits of a common DE solution
  - Synergies & benefits with electricity DE rules

The questionnaire was sent to:

- TSOs
- Participants Stakeholder Joint Workgroup Sessions
- EU representative organisations (CEDEC, Eurogas, GIE, OGP, GEODE, EFET, EASEE-gas)

The final deadline for questionnaire feedback was 30.04.2013. A summary of the responses that were received is shown in table 3.

EU state	DSO	LSO	NU	TSO <sup>2</sup>	Other	Total
AT				1/1		2
BE				1/-		1
CZ				-/1		1
DE	4		1	5/2		12
DK				-/1		1
FR				2/-		2
GB				2/-	1	3
GR				-/1		1
HU				1/-		1
IE				1/-		1
IT			1	2/-		3
NL	9	1	1	1/-		12
PL				-/1		1
PT				1/-		1
SE				-/1		1
SI				-/1		1
SK				1/-		1
SP	1		1	1/-		3
<b>Total</b>	<b>14</b>	<b>1</b>	<b>4</b>	<b>28</b>	<b>1</b>	<b>48</b>

Table 3: Questionnaire responses

Furthermore, for the spread evaluation of the data exchange solutions the answers on the ENTSOG members questionnaire on data exchange solutions in the network code were added to get a more complete overview of the EU gas market solutions in place. These numbers are also shown in table 3 in the TSO column.

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<sup>2</sup> Numbers behind the slashes are the number of responses from the ENTSOG members questionnaire on the network code impact assessment

## 6.2 Data network evaluation

A data network evaluation and selection was performed based on a technical evaluation and macro-economical spread evaluation.

### 6.2.1 Data network – technical evaluation

The data network is the electronic communication process used to send and receive data in an organised way. It is the lowest layer of the three needed for data exchange harmonisation as shown in figure 3. The data network is used for transmitting the data, the data protocol describes how it is sent over the network and the data format describes how the message is set up.

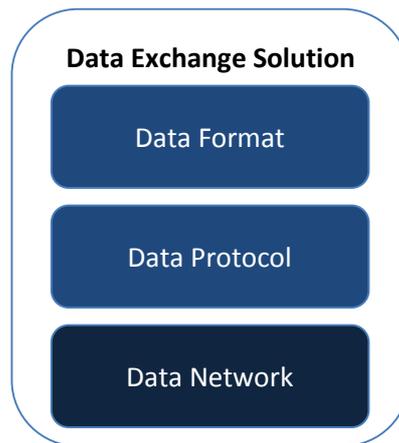


Figure 3: Representation of DE solution layers

Technical alternatives evaluated (short list):

- ISDN (digital telephone lines)
- X25
- Private owned networks
- Internet

Alternatives were scored against the following criteria:

- Accessibility for all parties involved in the international gas business
- Operator independent network connections due to the geographical spread of connected user
- Easy and fast, flexible and worldwide accessibility
- Reliability and up-time of the network

The scoring of each of the alternatives on the four criteria was performed in a quantitative way and visualised in a number, ranking from 1 (poor) or 2 (average) to 3 (good). As each criterion has the same weighting this is not shown in table 4. An explanation per criterion why a specific score is provided in the following chapters.

Criteria	ISDN score	X25 score	Private network score	Internet score
Accessibility	2	1	1	3
Independent network	1	1	1	3
Fast network	1	1	3	3
Reliable	2	2	2	3
<b>Totals</b>	<b>6</b>	<b>5</b>	<b>8</b>	<b>12</b>

Table 4: Data network technical evaluation matrix

### 6.2.1.1 Accessibility

Each of the alternatives was scored against the accessibility of a data network. Accessibility is the degree to which the data network is available to as many people as possible. Of the alternatives both ISDN and Internet score highest on the accessibility as almost every country has a telecom provider offering ISDN lines (although this technology is getting older and therefore less commonly used) and there are multiple ways to connect to the Internet for each European country, where almost anyone (95%) in the EU has the possibility to utilise a fixed broadband connection<sup>3</sup>.

X.25 is an old standard from 1976, now only offered as a legacy service within some EU countries where it can be used over the d-bus of an ISDN line. It therefore scores poor on accessibility.

Private networks are, distinctly from virtual private networks, separated from the internet with a variety of standards offered within the EU. They are mostly used within a country and therefore offer no open solution for the whole European market. It therefore scores poor on accessibility.

### 6.2.1.2 Operator independent network

Operator independent means that the manner to connect to the network is not being limited by one specific owner (i.e. operator) of the network. ISDN is not operator-independent as only the national telecommunications providers per country offer it. It therefore scores poor on this criterion. The same applies to the private network and X.25. The Internet scores high on this criterion, as there are multiple ways to connect to this network (e.g. analogue phone lines, ISDN, ADSL, VDSL, Cable or fibre) and is therefore operator independent.

<sup>3</sup> Source: <https://ec.europa.eu/digital-agenda/en/scoreboard>

### 6.2.1.3 Easy, fast, flexible and worldwide availability

Based on technical limits:

- X.25 based on ISDN d-channel: 16 kbit/s
- ISDN-2 or 30: 64 kbit/s
- Private network: depends on underlying technology but can be as good as Internet connections
- Internet: Speeds up to 2 mbit/s are available to 91.8% of the EU inhabitants, theoretical speeds over 400 mbit/s can be achieved via cable, and speeds up to 100 terrabits/s can be achieved via fibre<sup>4</sup>.

### 6.2.1.4 Reliability and up-time

This criterion is closely related to the operator independent network criterion. If the operator has problems with the connection and there are no fall-back options available then the network becomes less reliable and up-times are more difficult to keep. Furthermore, ISDN, X.25 and private networks are direct connections, or connections with few nodes. They therefore score average on this criterion, while the Internet has a large backbone with multiple options to connect to the network (redundancy). For example, the Internet backbone AMS-IX (Amsterdam Internet Exchange) offers the option for a 99.99% uptime connection (meaning less than an hour downtime per year) to the Internet.

### 6.2.2 Data network – macro-economical spread evaluation

Based on the answers received on the questionnaire sent by ENTSOG where was asked how communication with other market participants is being done, the respondents answered the following for the use of the data network(s) for their business processes within their company:

Spread of data exchange network (document based DE)					
	<i>Internet</i>	<i>ISDN</i>	<i>VPN</i>	<i>PN</i>	<i>Others</i>
<i>Country</i>					
AT	X				
BE	X			X	
CZ	X				
DE	X	X	X	X	
DK	X				
FR	X	X		X	X
GB	X	X	X		
GR	X				X
HU	X				
IE	X				
IT	X	X		X	
NL	X	X			
PT	X				
SE	X				

<sup>4</sup> Source: <http://www.newscientist.com/article/mg21028095.500-ultrafast-fibre-optics-set-new-speed-record.html>

SI	X								X	
SK	X									
SP	X		X							
	TSO	Non-TSO								
Used by % of respondents	86%	100%	24%	30%	14%	0%	17%	10%	14%	0%

Table 5: Data network spread for document based DE

Out of the questionnaire respondents (ENTSO DES CBA and members questionnaire):

- 29 TSOs use document based DE
- 20 non-TSOs use document based DE

Spread of data exchange network (integrated DE)										
	Internet		ISDN		VPN		PN		Others	
Country										
AT	X									
BE	X									
DE	X									
DK	X									
FR	X								X	
GB					X					
HU	X						X			
IE	X									
IT							X			
NL	X				X					
SI	X									
SP	X									
	TSO	Non-TSO	TSO	Non-TSO	TSO	Non-TSO	TSO	Non-TSO	TSO	Non-TSO
Used by % of respondents	93%	80%			7%	20%	7%	20%	7%	

Table 6: Data network spread for integrated DE

Out of the questionnaire respondents (ENTSO DES CBA and members questionnaire):

- 14 TSOs use integrated DE
- 5 non-TSOs use integrated DE

Spread of data exchange network (interactive DE)						
	Internet		ISDN		Others	
Country						
AT	X					
BE	X					
CZ	X					
DE	X				X	
DK	X					
DI	X					
FR	X					

GB					X					
HU	X						X			
IE	X									
IT	X									
NL	X									
PL	X									
PT	X									
SI	X									
SK	X									
SP	X									
	TSO	Non-TSO								
Used by % of respondents	87%	100%			4%		9%			

Table 7: Data network spread for interactive DE

Out of the questionnaire respondents (ENTSOG CBA and members questionnaire):

- 23 TSOs use interactive DE
- 5 non-TSOs use interactive DE

### 6.2.3 Data network - recommendation

Based on the technical evaluation of the various alternatives evaluated and the spread of the data network solutions within the EU gas market the following data network solution for the network code is proposed:

Data exchange type	Data network
Document based	Internet
Integrated	Internet
Interactive	Internet

Table 8: Data exchange type data network selection

### 6.3 Data format evaluation

Data format evaluation and selection was performed through a technical evaluation and macro-economical spread evaluation.

#### 6.3.1 Data format – technical evaluation

The data format is the content and the structure of the document sent over the data network. It is the highest layer of the three required for data exchange harmonisation as shown in figure 4.

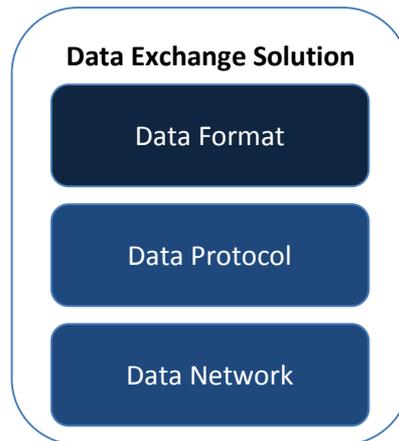


Figure 4: Representation of DE solution layers

Technical alternatives evaluated (short list):

- CSV
- Excel
- EDIFACT
- Edig@s-XML<sup>5</sup>

Alternatives are scored against the following criteria:

- Structure standardisation needs to be possible –  
The format structure must be standardised by a standardisation body
- The file format must support an open standard –  
Chosen format must support format standard with non-commercial terms
- Overhead of the file format should be kept within boundaries –  
Format overhead is the amount of extra data needed to send the actual payload of a message
- The file format used must be spread throughout the EU gas market –  
The chosen data format must be used within the European gas market to minimise compatibility issues
- The file format needs to be readable for human and machine, complexity should therefore be kept at an acceptable level

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<sup>5</sup> Edig@s-XML is a XML format, harmonised in the gas market and based on the UN/EDIFACT formatting standard.

The scoring of each of the alternatives on the five criteria is done in a qualitative way and visualised in a number, ranking from 1 (poor) or 2 (average) to 3 (good). As each criterion has the same weighting this is not shown in table 9. An explanation of the scoring per criterion is provided in the following paragraphs.

Criteria	CSV score	Excel score	EDIFACT score	Edig@s-XML score
Structure standardisation	1	1	3	3
Open standard	1	1	3	3
Format overhead	3	2	3	2
Spread	2	2	3	3
Complexity	1	3	1	3
<b>Totals</b>	<b>8</b>	<b>9</b>	<b>13</b>	<b>14</b>

Table 9: Data format technical evaluation matrix

#### 6.3.1.1 Structure standardisation

The format structure must be harmonised. EDIFACT is standardised by the UNECE with an ISO certification. It therefore scores high on this criterion. Edig@s-XML scores high as it is harmonised in the gas market, based on the UN EDIFACT standard. CSV and Excel files are only bi-lateral agreed 'standards' between two or more parties and therefore score low on this criterion.

#### 6.3.1.2 Open standard

Open standard is defined as the use of a format standard on non-commercial terms. Both EDIFACT and Edig@s are supported by independent organisations (UN and EASEE-gas respectively) that support and publicise open, non-commercial standards. As mentioned in 5.4.1.1, CSV and Excel are not formally standardised by any organisation.

#### 6.3.1.3 Format spread

The data format must be used within the European gas market. The scoring is based on the macro-economical spread of the data formats as discussed in chapter 6.3.2.

#### 6.3.1.4 Format overhead

Format overhead is the amount of extra data needed to send the actual payload of a message. Minimising format overhead is important to lower the volume of data transfer needed to send the message from one party to another. CSV and EDIFACT are very compressed data formats (plain text, simple separators between data) and therefore score high on this criterion.

### 6.3.1.5 Readability of file format (complexity)

Readability of the file format is important as not all data exchange is fully automated. When human interaction is required, the complexity of the format creates a barrier to understand the content of the file. CSV and EDIFACT are very compact formats and are therefore hard to read as a human. In addition, EDIFACT requires translation software to process the messages in order to insert and extract the values, which makes it more expensive. They therefore score low on the complexity. Excel and XML have a more visible structure with explanations what is stored where in the file. They therefore score high on this criterion.

### 6.3.2 Data format – macro-economical spread evaluation

Based on the answers received on the questionnaire sent by ENTSOG, the following data format(s) are in use in Europe:

Spread of data exchange format (document based DE)												
	XML		CSV		Excel		EDIFACT		Edig@s XML		Kiss-A	
Country												
AT									X			X
BE			X				X		X			
CZ									X			
DE	X						X		X			X
DK	X						X		X			
FR	X		X				X		X			
GB	X								X			
GR					X							
HU					X							
IE	X		X									
IT	X				X		X		X			
NL	X						X		X			
PL			X		X				X			
PT					X							
SE							X					
SK					X				X			X
SP	X		X		X		X		X			
	TSO	Non-TSO	TSO	Non-TSO	TSO	Non-TSO	TSO	Non-TSO	TSO	Non-TSO	TSO	Non-TSO
Used by % of respondents	38%	65%	24%	0%	28%	5%	34%	45%	48%	30%	17%	10%

Table 10: Data format spread for document based DE

Out of the questionnaire respondents (ENTSO DES CBA and members questionnaire):

- 29 TSOs use document based DE
- 20 non-TSOs use document based DE

Spread of data exchange format (integrated DE)												
	XML		CSV		Excel		EDIFACT		Edig@s XML		Kiss-A	
Country												
BE	X											
DE	X								X			
DK	X											
FR	X											
GB	X											
IE	X											
IT	X											
NL	X		X									
SI	X											X
SP	X								X			
	TSO	Non-TSO	TSO	Non-TSO	TSO	Non-TSO	TSO	Non-TSO	TSO	Non-TSO	TSO	Non-TSO
Used by % of respondents	92%	80%	8%	20%					8%	20%	8%	

Table 11: Data format spread for integrated DE

Out of the questionnaire respondents (ENTSOG CBA and members questionnaire):

- 13 TSOs use integrated DE
- 5 non-TSOs use integrated DE

One respondent stated another format was used in France for integrated DE, namely TASE2.

**Spread of data exchange format (interactive DE):**

For interactive DE the data exchange format is not applicable as it is defined as a method of inputting data through a web browser. The technology for sending this data to the responsible system is an internal IT affair and not subject to harmonisation.

**6.3.3 Data format - recommendation**

Based on the technical evaluation of the various alternatives evaluated and the spread of the data format solutions within the EU gas market, the following data format solution for the network code is proposed:

Data exchange type	Data format
Document based	Edig@s-XML
Integrated	Edig@s-XML
Interactive	N/A

Table 12: Data exchange type data format selection

## 6.4 Data protocol evaluation

Data protocol evaluation and selection was performed with a technical evaluation, a macro-economical spread evaluation and a cost evaluation.

### 6.4.1 Data protocol – technical evaluation

The data protocol is a system of digital message format and rules for exchanging those messages in or between computing systems. It is the middle layer of the three layers required for data exchange harmonisation as shown in figure 5.

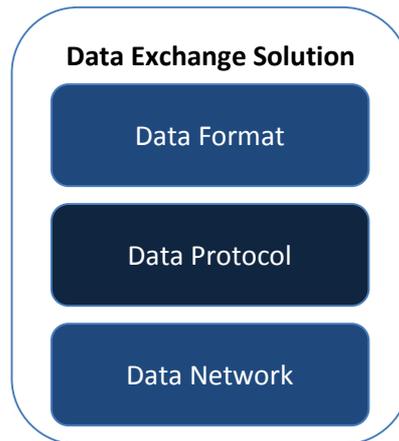


Figure 5: Representation of DE solution layers

For the protocol evaluation, a distinction is made whether DE is used for document based exchange or integrated exchange.

#### 6.4.1.1 Data protocol - technical evaluation for document based DE

Technical alternatives evaluated (short list):

- AS2
- ebMS v3
- AS4

Alternatives were scored against the following technical criteria and risk criteria.

1. Technical criteria
  - Timing of protocol (message push / pull)
  - Security of protocol
  - Payload (the actual content of the message)
  - Traceability of protocol (message logging)

Next to technical criteria the maturity of the protocol is also taken into account as a risk criteria, as ebMS v3 and AS4 are relatively new protocols while AS2 is being used since 2002.

2. Risk criteria:
  - Expected life cycle
  - Maturity of protocol
  - Available solutions

The scoring of each of the alternatives on the seven criteria was performed in a quantitative way and visualised in a number, ranking from 1 (poor) or 2 (average) to 3 (good). As each criterion has the same weighting this is not shown in table 13. An explanation of the scoring per criterion is provided in the following paragraphs.

Technology	AS2 score	ebMS v3 score	AS4 score
Timing	2	3	3
Security	2	3	3
Payload	3	3	3
Traceability	2	3	3

Risk			
Life cycle	2	3	3
Maturity	3	1	1
Available solutions	3	1	1
<b>Totals</b>	<b>17</b>	<b>17</b>	<b>17</b>

Table 13: Data protocol technical evaluation matrix

#### 6.4.1.2 Timing of the protocol

AS2 offers the possibility to only push messages to a counterpart. EbMS v3 and AS4 both offer the option to push and pull a message. The alternatives are here scored on their technical capabilities and not the current business requirements. In the current business practices between TSOs and their counterparties, the pull functionality is not required.

#### 6.4.1.3 Security of the protocol

AS2 is an older standard supporting encryption and signing of messages. Maximum encryption can be done with 3DES, while signing is done with the PKCS 7 – offering the possibility to sign messages with security certificates. EbMS v3 and AS4 are capable of encrypting with the more up-to-date standard AES and signing messages with security certificates – allowing more flexibility and security for signing messages.

#### 6.4.1.4 Payload

Each of the alternatives can send the payload to a counterpart, although ebMS v3 and AS4 do offer the option for larger payloads without any additional extensions to the protocol. Each of the alternatives scores equal on this criterion.

#### 6.4.1.5 Traceability of protocol

Each of the alternatives supports message disposition notifications, so an acknowledgment of message delivery/reception can be given to the sender of the message. EbMS v3 and AS4 offer more options in the message header for routing the message within systems.

#### 6.4.1.6 Lifecycle

AS2 is actively being used since 2002. EbMS v3 is an official OASIS standard since 2007 and AS4 recently became an official OASIS standard (being based upon the ebMS v3 protocol) in 2013.

#### 6.4.1.7 Maturity

AS2 is actively being maintained, as it is still a dominant data exchange solution in some countries in Europe. EbMS v3 and AS4 are new protocols that have not been extensively tested for interoperability and various vendor talks made clear that these products are still being developed. For these reasons AS2 scores high on this criterion, while ebMS v3 and AS4 score lower.

#### 6.4.1.8 Data protocol - technical evaluation for integrated DE

ENTSO-G identified in an early stage of the network code development that integrated DE requires HTTP(S) as the application layer for transport (which is also used for SOAP). Based on the questionnaire, results show that each of the respondents using integrated DE use HTTP(S)/SOAP as the application layer for transport. Therefore no further analysis is being executed to identify the optimal solution.

#### 6.4.2 Data protocol – macro-economical spread evaluation

Based on the answers received on the questionnaire sent by ENTSO-G, the following data protocol(s) are in use in Europe:

Spread of data exchange protocols (document based DE)							
	AS2	FTP	sFTP	HTTP	HTTPS	SOAP	SMTP
<i>Country</i>							
AT	X		X	X	X		X
BE	X	X			X	X	
CZ	X					X	X
DE	X	X		X	X	X	X
DK	X					X	X
FR	X	X			X	X	
GB	X	X	X	X	X		
GR							X
HU			X				X
IE		X			X		X
IT	X	X	X	X	X		X
NL	X	X	X	X	X		X
PT		X			X		X
SE							X
SI							X

<b>SK</b>	X													X
<b>SP</b>			X		X		X		X		X		X	
	TSO	Non-TSO												
Used by % of respondents	45%	35%	45%	30%	21%	10%	14%	5%	17%	55%	21%	0%	59%	25%

Table 14: Data protocol spread for document based DE

Out of the questionnaire respondents (ENTSO CBA and members questionnaire):

- 29 TSOs use document based DE
- 20 non-TSOs use document based DE

Spread of data exchange protocols (integrated DE)														
	AS2		FTP		sFTP		HTTP		HTTPS		SOAP		SMTP	
Country														
AT									X					
BE												X		
DE							X		X		X			
DK												X		
FR												X		
GB									X					
HU												X		
IE												X		
IT										X				
NL							X		X		X			
SI												X		
SP												X		
	TSO	Non-TSO	TSO	Non-TSO	TSO	Non-TSO	TSO	Non-TSO	TSO	Non-TSO	TSO	Non-TSO	TSO	Non-TSO
Used by % of respondents								40%	36%	20%	64%	40%		

Table 15: Data protocol spread for integrated DE

Out of the questionnaire respondents (ENTSO CBA and members questionnaire):

- 14 TSOs use integrated DE
- 5 non-TSOs use integrated DE

**Spread of data exchange protocols (interactive DE):**

ENTSO identified that interactive DE requires no protocol as information is presented through a website and is therefore not evaluated in the analysis.

### 6.4.3 Data protocol – recommendation

Based on the technical evaluation of the various alternatives and the spread of the data protocol solutions within the EU gas market the following data protocol solution for the network code is proposed:

Data exchange type	Data protocol
Document based	See explanation below
Integrated	HTTP(S)/SOAP
Interactive	N/A

Table 16: Data exchange type data protocol selection

As show in table 13 all solutions have the same global score. From a technical point of view, AS4 is using ebMS as a basis for its communication protocol. However AS4 restrict options as opposed to ebMS guaranteeing a quicker implementation. Therefore the ebMS v3 will not be taken further into account for this evaluation. The recommendation for the protocol for document based DE will be based on the cost evaluation that is described in the next chapter.

## 6.5 Further qualitative analysis

Based on input given in the questionnaire the following considerations were answered with questionnaire results:

- Data volumes in the EU gas market
- Benefits of DE harmonisation
- Synergies with electricity DE rules

### 6.5.1 Data volumes

Data volumes are split into two overviews. A distinction was made between an intensive market where more than 4000 messages per day are sent and a non-intensive market where less than 4000 messages per day are sent. The average data volume is based on answers from respondents of the questionnaire. To get a better understanding of these averages the minimum and maximum values are also given.

Intensive market - average data volume sent daily:

To / From	TSO	Non-TSO
<b>TSO</b>	3300 (0-20000)	13000 (4100-40000)
<b>Non-TSO</b>	3600 (100-15200)	13900 (4000-15500)

Table 17: Average number of daily messages sent (intensive market)

Non-intensive market - average data volume sent daily:

To / From	TSO	Non-TSO
<b>TSO</b>	300 (0-800)	1200 (500-2800)
<b>Non-TSO</b>	400 (0-1000)	800 (100-2300)

Table 18: Average number of daily messages sent (non-intensive market)

Based on the average number of messages sent on a daily basis, an overview of the total volume (in gigabyte) can be given for the EU market. This estimated volume is based upon the responses given in the questionnaire. An average message size of 10 kilobyte was used for the calculation.

From	Annual data volume sent in GB
<b>TSO</b>	622
<b>Non-TSO</b>	48000

Table 19: Annual data volume sent in GB

The figures presented in the tables above have been used during the technical evaluation to confirm the ability of the different protocols to handle these amounts of data. All proposed protocols in combination with the proposed network are meeting the technical requirements.

### **6.5.2 Synergies with electricity DE rules**

The framework guidelines requested to investigate the possibility of synergies with the electricity DE rules. In the questionnaire sent we asked the respondent: “Do you gain benefits from integration with the electricity data exchange solution?” 91% of questionnaire respondents, of the 22 answers given, say no benefits are gained when harmonising gas and electricity DE rules. 2 respondents (non-TSOs) answered maybe, of which one respondent answered that a distinction between retail and wholesale needs to be made (although benefits remain unclear).

Further considerations on synergies with the electricity DE rules are being discussed in chapter 8.2.

### **6.5.3 Benefits of DE harmonisation**

Based on responses given in the questionnaire the following qualitative benefits were identified when harmonising the DE solutions:

- Harmonised gas-market DE will remove cross-border trade barriers
- Fewer communication solutions (for each platform or business process) to maintain will lead to reduced costs
- Less time effort in preparing and establishing new connections with partners
- Higher communication reliability with fewer DE solutions in place
- Less expensive transactions due to more intensive use of harmonised data exchanges

## 7 Scenario analysis for Document Based Data Exchange protocols

This chapter will give insight into the costs incurred when selecting one of the protocol alternatives discussed in chapter 6.

### 7.1 Individual cost calculation

The cost calculation was performed with a discounted cash flow analysis to determine the net present value (NPV) of the alternatives under evaluation.

The individual NPV calculation is done with the following assumptions:

- Investment decision is made in 2013
- Life cycle of the harmonised solution is 10 years (from 2015 to 2025)  
Benefits are kept at €0 – (Benefits are defined as monetary gains from DE harmonisation)
- Discount rate is set at 7% –  
The annual effective discount rate is the annual interest divided by the capital including that interest, which is the interest rate divided by 100% plus the interest rate
- Cost of set up and maintenance are based on answers from questionnaire respondents<sup>67</sup>:

Data protocol	Average set up cost	Average maintenance cost
AS2	€ 157.000 (35.000-500.000)	€ 91.000 (4.000-500.000)
ebMS v3	€ 157.000 (10.000-600.000)	€ 96.000 (2.000-500.000)
AS4	€ 137.000 (10.000-435.000)	€ 108.000 (4.000-500.000)

Average cost are given with minimum and maximum values between brackets

- EbMS v3 and AS4 are new technologies and implementations and maintenance will get less expensive over time for these technologies. A discount for the implementation and maintenance costs is set at 3% per year for the next 10 years

Data protocol	NPV
AS2	€ 686.000-
ebMS v3	€ 652.000-
AS4	€ 702.000-

Table 20: Individual NPV calculation

Based on the individual cost calculation two scenarios are being discussed in the next paragraphs:

1. Cost calculation for one solution for the whole gas market
2. Cost calculation for a common solution for a selection of gas market participants

<sup>6</sup> These numbers have a high spread. It is proposed to further investigate if the investment can be classified into various categories to gain insight in the spread.

<sup>7</sup> Differences between the various alternatives in terms of cost can exist due to the risk that is involved when implementing a solution (ebMS v3/AS4) that is unknown to the gas market.

## 7.2 Scenario I: Full market implementation

When taking the AS2 market spread into account, the total market cost can be calculated per protocol alternative. This calculation is based on the assumptions that:

- 45% of the TSOs already have AS2 implemented
- 15% of the non-TSOs already have AS2 implemented
- All market parties will change their protocol in 2015
- The market consists of around 3800 market parties<sup>8</sup>, of which:
  - 43 TSOs
  - 2200 DSOs
  - 1500 NUs
  - 45 SSOs/LSOs

Data protocol	TSO market cost	Non-TSO market cost	Total market cost
AS2	€ 16.824.000	€ 2.187.943.000	€ 2.204.767.000
ebMS v3	€ 28.050.000	€ 2.446.244.000	€ 2.474.294.000
AS4	€ 30.165.000	€ 2.630.728.000	€ 2.660.893.000

Table 21: Total market cost per protocol implementation for document based DE

Based on the existing solutions in place for document based data exchange within the EU gas market an AS2 market implementation will present the market with the lowest costs.

When taking into account a minimum life cycle for the proposed data exchange solution of 10 years (2015-2025), it is possible that AS2 will reach its end of life during this period. Data exchange solutions used in the past like X25 and ISDN/FTP have been replaced after 20 years by newer solutions because they were not supported anymore or because they did not meet the imposed higher security standards. It could therefore be possible that, when selecting AS2 as the DE protocol for document based data exchange, it might be necessary to switch to another protocol within the first 10 year.

The following scenarios were evaluated, while taking into account a full market implementation:

1. Never replace AS2
2. Continue with AS2 and replace it by AS4 after 3 years
3. Continue with AS2 and replace it by AS4 after 5 years
4. Continue with AS2 and replace it by AS4 after 7 years

In all these scenarios it is assumed that the TSOs implement the common solution within one year and that the non-TSOs are implementing the solution at same time. Furthermore, it is assumed that TSOs need to keep AS2 in place when switching to AS4 to support local DE solutions. The table below shows the 10-year lifecycle cost per individual company for each scenario:

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<sup>8</sup> Total estimated number of market parties. Not all market parties are currently involved in cross-border communication; this depends on various factors including future network code developments.

Data protocol	NPV
AS2 + AS4 after 3 years	€ 769.000-
AS2 + AS4 after 5 years	€ 735.000-
AS2 + AS4 after 7 years	€ 706.000-

Table 22: Individual NPV calculation taking into account possible protocol switch

The total NPV will be lower if the switchover will be done at a later stage in the lifecycle, however the total NPV (i.e. cost) will be higher than an AS4-only implementation in 2015.

The following table gives the total market cost for each of these four scenarios:

1. Never change within 10 years:

Data protocol	TSO market cost	Non-TSO market cost	Total market cost
AS2	€ 16.824.000	€ 2.187.943.000	€ 2.204.767.000
AS4	-	-	-
Total	€ 16.824.000	€ 2.187.943.000	<b>€ 2.204.767.000</b>

2. Change after 3 years:

Data protocol	TSO market cost	Non-TSO market cost	Total market cost
AS2	€ 12.000.000	€ 1.268.933.000	€ 1.280.933.000
AS4	€ 31.247.000	€ 1.543.575.000	€ 1.574.822.000
Total	€ 43.247.000	€ 2.812.508.000	<b>€ 2.855.755.000</b>

3. Change after 5 years:

Data protocol	TSO market cost	Non-TSO market cost	Total market cost
AS2	€ 16.537.000	€ 1.704.168.000	€ 1.720.705.000
AS4	€ 20.687.000	€ 978.753.000	€ 999.440.000
Total	€ 37.225.000	€ 2.682.921.000	<b>€ 2.720.146.000</b>

4. Change after 7 years:

Data protocol	TSO market cost	Non-TSO market cost	Total market cost
AS2	€ 20.266.000	€ 2.061.853.000	€ 2.082.119.000
AS4	€ 12.009.000	€ 514.571.000	€ 526.580.000
Total	€ 32.275.000	€ 2.576.424.000	<b>€ 2.608.699.000</b>

Table 23: Market cost NPV calculation taking into account possible protocol switch

### 7.3 Scenario II: Common solution market implementation

The figures in tables 21 and 23 show that the cost required to harmonise the data exchange solutions for non-TSOs is 70 to 80 times the total cost required for the TSOs. Impose a full market harmonisation for data exchange for all parties is unrealistic, taking into account that the majority of the non-TSOs are only interested in local (national) data exchange, since there is no financial, commercial or operational benefit to do so. Therefore it is reasonable to keep the existing data exchange solutions in place as long as they are meeting the requirements of the business processes they have to cover.

In order to eliminate barriers for free flow of gas in Europe with respect to data exchanges, the most cost efficient way to reach this objective is that TSOs shall make the common data exchange solution available for all counterparties (i.e. network users that communicate over interconnection points), in line with the timelines imposed by the corresponding network codes. In this way the cost for harmonisation can be based on the costs involved for TSOs and a subset of the number of NUs to offer the common data exchange solution as presented in the following table, based on the cost calculation for the TSOs and affected NUs for the next 10 years.

The number of network users taken into account is assumed to be 15% of the total network users. This number is based on the number of network users active on the Prisma capacity auctioning platform (dated May 2013- 253 listed, out of the 1500 estimated network users within the EU gas market).

The calculation is based on the assumptions that:

- 45% of the TSOs already have AS2 implemented
- 15% of the NUs already have AS2 implemented
- 225 NUs are communicating over interconnection points

Data protocol	TSO market cost	NU market cost
AS2 only	€ 16.824.000	€ 131.276.580
AS4 only	€ 30.165.000	€ 157.844.000
AS2+AS4 (3 Year)	€ 43.247.000	€ 168.750.000
AS2+AS4 (5 Year)	€ 37.225.000	€ 160.975.000
AS2+AS4 (7 Year)	€ 32.275.000	€ 154.585.000

Table 24: Overview TSO and NU cost calculation (10 years)

Table 24 shows that in case the AS2 communication solution has to be replaced before 2025 by another solution, the cost for TSOs will be higher than when the AS4 communication solution is introduced when the network code comes into force. Furthermore, it will be more difficult to convince other market participants (non-TSOs) to change to another communication standard once the network code is in force as the adoption rate will increase over time. Therefore **a switch-over scenario is not an option** as it would create a situation where two protocols are simultaneously being used for data exchange which is not in line with the framework guidelines.

#### **7.4 Scenario analysis – recommendation**

In order to remove potential barriers for the free flow of gas in Europe with respect to data exchange, all TSOs shall implement and offer the possibility to use the common data exchange solution for data exchanges with their counter parties.

To minimise the cost for the selected counter parties where existing data exchange solutions are in place that are compatible with the business and technical requirement of the concerned business processes, a different implementation schedule can be agreed, subject to national regulatory authority approval. This approach permits a longer migration period for the network users and allows them to make the investment at the moment they have to replace or upgrade their IT systems.

## 8 Further considerations

The criteria of the framework guidelines referred also to take into consideration potential discrimination of small shippers and new market entrants and synergies with the electricity DE rules for the selection of a data exchange solution. Input for these criteria was taken from the questionnaire and from stakeholders during the SJWS.

### 8.1 Discrimination of small shippers and new market entrants

The harmonisation of DE solutions will lead to investments in the harmonised DE solution proposed by the network code. For larger companies the investment will be relatively small, as they will have an extensive IT-infrastructure and higher IT-budgets. For smaller companies the investment will be high compared to the relatively low use their data exchange system.

To mitigate the impact of harmonisation of data exchange solutions for small users and new market entrants the following alternatives are considered:

1. Keep existing DE solutions in place

During workshops and stakeholder joint workgroup sessions (SJWS) for interoperability and data exchange, stakeholders expressed their concerns regarding the impact and the costs related to the harmonisation of the DE solutions for the whole gas market for all existing business processes and upcoming business processes (in new network codes). The network code allows that existing DE solutions can stay in place as long as they are compliant with the business requirements with approval of the NRAs.

2. Service providers

When smaller companies, or new market entrants need to communicate via the harmonised DE solution there are options to 'reroute' communications via service providers. The service provider transforms these files into the required DE format and sends them via the harmonised network and protocol as stated in the network code. This avoids big investments in IT for setting up data exchange solutions for small users.

3. Interactive DE solutions

Depending on the application, TSOs or parties operation on behalf of TSOs can offer interactive data exchange solutions in addition to document based data exchanges. This way the TSO's counter party can send in business process data via a web browser by entering these values directly on screen, thus avoiding document based data exchanges. This lowers the need for IT-investments, but requires more manual labour (data entry on screen).

## 8.2 Synergies with electricity DE rules and other market participants

Based on the proposed harmonised DE solution the following characteristics are shared with the electricity DE market solutions MADES and EFET:

- Data network used: Internet
- Data format used: XML

Differences:

- Data protocol used: ebXML (ebMS v2) for EFET and a specific third party platform (hosted solution) for MADES
- Not all electricity TSOs support MADES as a common solution
- EFET has specific business practices for traders

Although some business activities are similar for electricity and gas, it is expected that the cost and the effort to harmonise both energy sectors are much higher than the potential benefits. Only a small percentage of the respondents to the questionnaire mentioned a potential added value. For TSOs and network users the additional cost for maintenance and the risk for data exchange failures due to changed data message formats are much higher without any financial benefit.

For these reasons, it is not recommend harmonising data exchanges with other markets.

## 9 Recapitulation of framework guideline considerations

The considerations that needed to be taken into consideration and were stated in the framework guidelines are recapitulated in the paragraphs below.

### 9.1 Best available technologies, particularly in terms of security and reliability

Based on the technical evaluation, as described in chapter 6, the following technical alternatives were selected for the three types of data exchange identified:

Data exchange component	Alternatives
Network	Internet, X25, ISDN and Private Network
Format	CSV, Excel, EDIFACT and Edig@s-XML
Protocol	AS2, ebMS v3 and AS4

Table 25: Selected alternatives for data exchange components

### 9.2 The actual spread (whether the solution considered is widely used) of the solutions considered

The spread was identified with the use of the ENTSOG and EC impact assessment questionnaires. These numbers, as shown in chapter 6, were the following for the alternatives selected for the three data exchange types:

- Document based:

Component	Chosen alternative	Spread TSO	Spread non-TSO
Network	Internet	86%	100%
Format	Edig@s-XML	48%	30%
Protocol	AS4	0%	0%

Table 26: Spread of document based data exchange components for chosen alternative

Taking into account the discussion in paragraph 7.3, the recommendation is to go for AS4 in order to avoid switching solutions within the next ten year after the network code comes into force.

- Integrated:

Component	Chosen alternative	Spread TSO	Spread non-TSO
Network	Internet	93%	80%
Format	Edig@s-XML	8%	20%
Protocol	HTTP(S)/SOAP	36%/64%	20%/40%

Table 27: Spread of integrated data exchange components for chosen alternative

- Interactive:

Component	Chosen alternative	Spread TSO	Spread non-TSO
Network	Internet	87%	100%

Table 28: Spread of interactive data exchange component for chosen alternative

### 9.3 The volume of data traffic required to transfer information

The figures presented in the tables below have been used during the technical evaluation to confirm the ability of the different protocols to handle these amounts of data. All proposed protocols in combination with the proposed network are meeting the technical requirements.

- Intensive market - average data volume sent daily:

	To	TSO	Non-TSO
From			
TSO		3300 (0-20000)	13000 (4100-40000)
Non-TSO		3600 (100-15200)	13900 (4000-15500)

Table 29: Average number of daily messages sent (intensive market)

- Non-intensive market - average data volume sent daily:

	To	TSO	Non-TSO
From			
TSO		300 (0-800)	1200 (500-2800)
Non-TSO		400 (0-1000)	800 (100-2300)

Table 30: Average number of daily messages sent (non-intensive market)

### 9.4 The costs of first introduction and cost of operation

Cost of set up and maintenance for document based data exchange are based on answers from questionnaire respondents:

Data protocol	Average set up cost	Average maintenance cost
AS2	€ 157.000 (35.000-500.000)	€ 91.000 (4.000-500.000)
ebMS v3	€ 157.000 (10.000-600.000)	€ 96.000 (2.000-500.000)
AS4	€ 137.000 (10.000-435.000)	€ 108.000 (4.000-500.000)

Average cost are given with minimum and maximum values between brackets

Market costs for a common solution for TSOs and network users that communicate over interconnection points were calculated:

Data protocol	TSO market cost	NU market cost
AS2 only	€ 16.824.000	€ 131.276.580
<b>AS4 only</b>	<b>€ 30.165.000</b>	<b>€ 157.844.000</b>
AS2+AS4 (3 Year)	€ 43.247.000	€ 168.750.000
AS2+AS4 (5 Year)	€ 37.225.000	€ 160.975.000
AS2+AS4 (7 Year)	€ 32.275.000	€ 154.585.000

Table 31: Overview TSO and NU cost calculation (10 years)

Taking into account the discussion in paragraph 7.3, the proposal is to go for AS4 despite the higher global cost for the whole market based on a ten year life cycle. It is not recommended to switch solutions within the ten year life cycle after the network code comes into force and it is expected that AS4, based on a more recent technology will last longer in place than AS2. Selecting AS4 would be more cost efficient. In addition, some specific technical advantages at IT level are in favour of AS4 with respect to higher encryption standards as explained in paragraph 6.4.1.3.

## 9.5 The potential for discrimination of small shippers or new market entrants

To mitigate the impact of harmonisation of data exchange solutions for small users and new market entrants the following alternatives are considered:

1. Keep existing DE solutions in place
2. Service providers
3. Interactive DE solutions

## 9.6 The synergies with current electricity Data Exchange rules

Although some business activities are similar for electricity and gas, it is expected that the cost and the effort to harmonise both energy sectors are much higher than the potential benefits. Only a small percentage of the respondents to the questionnaire mentioned a potential added value. For TSOs and network users the additional cost for maintenance and the risk for data exchange failures due to changed data message formats are much higher without any financial benefit.

For these reasons, it is not recommend harmonising data exchanges with other markets.

## 9.7 The compatibility with counterparties' Data Exchange solutions

The network code allows that existing DE solutions can stay in place as long as they are compliant with the business requirements with approval of the NRAs. This ensures maximum compatibility with counterparties DE solutions.

## 10 Proposed common solutions

Taking into consideration the technical, risk and macro-economical evaluations described in this document, and following the criteria defined in the framework guidelines, the following DE solutions are proposed to be included in the network code "Interoperability and Data Exchange":

Data exchange type	Data network	Data format	Data protocol
Document based	Internet	Edig@s-XML	AS4
Integrated	Internet	Edig@s-XML	HTTP(S)/SOAP
Interactive	Internet	N/A	N/A

Table 32: data exchange solution overview for data exchange types

Although AS4 is based on existing and already used technology (ebMS v3), the configuration and setup of the AS4 communication needs to be defined for the gas TSOs, based on their specific communication needs.

As indicated in table 13 the risk for AS4 is higher than for AS2 related to the maturity and available solutions. To eliminate the risk related to this new technology, it is recommended to install a task force to define all required AS4 specific definitions and to setup a proof of concept.

### Proposed implementation plan:

In order to remove potential barriers for the free flow of gas in Europe with respect to data exchange, all TSOs shall implement and offer the possibility to use the common data exchange solution for data exchanges with their counter parties.

To minimise the cost for the selected counter parties where existing data exchange solutions are in place that are compatible with the business and technical requirement of the concerned business processes, a different implementation schedule can be agreed, subject to national regulatory authority approval. This approach permits a longer migration period for the network users and allows them to make the investment at the moment they have to replace or upgrade their IT systems.